

FOR IMMEDIATE RELEASE

NAFA Recognizes Lifetime Achievement of Fixed Annuity Industry Leader

MILWAUKEE, WI - October 25, 2013 – Bill Cain, the Chief Executive Officer of Financial Independence Group, was announced as the recipient of the National Association for Fixed Annuities' (NAFA) Bo Johnson Spirit Award for Lifetime Achievement. NAFA's Insurance Marketing Advisory Committee (IMAC) presented the award which recognizes courage, spirit and determination that challenges the status quo, inspires others to achieve, contributes unselfishly to others, and works ethically and conscientiously to improve the fixed annuity marketplace.

Bill was in attendance with his wife Ericka at the IMO Summit in Aspen, Colorado, to accept the award during the closing reception. He received his undergraduate degree in Speech and a graduate degree in Theology. He received the degree, Doctor of Education, from the University of North Carolina at Greensboro. Bill began his career in the insurance industry in 1976. For more than 25 years he has recruited and trained agents. He is an author, including training manuals for agents and a national speaker. As CEO of Financial Independence Group, Inc., Bill researches the market for the best products and directs his staff to give the best service in the industry.

NAFA's IMAC committee named the award in honor of Bo Johnson. Johnson was well known for his energy, enthusiasm and love of the fixed annuity industry. He was a proud member of NAFA and served as a board member for several years and was the original chair of IMAC. His life was cut much too short when he died in 2009 after a courageous fight with cancer. He exhibited the attributes outlined in the award created in his name and left a very positive and lasting imprint on the annuity industry.

NAFA, the National Association for Fixed Annuities, is a trade association exclusively dedicated to educating regulators, legislators, journalists and industry personnel about the value of fixed annuities and their benefits to consumers. NAFA's membership represents every aspect of the fixed annuity marketplace, covering 84% of fixed annuities sold by independent agents, advisors and brokers. NAFA was founded in 1998. For more information about NAFA's history and mission, visit www.NAFA.com.

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