



For Immediate Release

NAFA Membership Elects New Board of Directors at its Annual Meeting

Milwaukee, WI (October 26, 2011) – The National Association for Fixed Annuities (NAFA) voted on a new board of directors at the association’s annual meeting held on Oct. 20. The board’s annual meeting took place in Boca Raton, Florida, at the IMO Summit, hosted by NAFA.

Four new members are joining the board: Mike Ebmeier of Forethought Financial Group, Kris Kattman of Lincoln Financial Group, Brian Mann of Partners Advantage Insurance Services, and Jeanne Taylor of EquiTrust Life Insurance Company.

Eric Thomes of Allianz Life was unanimously elected by the Board to continue as Chair of the NAFA board in 2012 to ensure continuity of board’s leadership. Bob Phillips of ECA Marketing was elected as the new Vice Chair and Chair Elect. Additional officer and committee appointments will be addressed by the board at their next meeting.

The NAFA membership approved the board roster which is rounded out by members continuing in their terms: Chip Anderson of Creative Marketing, Lowell Aronoff of CANNEX Financial Exchanges, Dwight Carter of Financial Security Associates, Nick Gerhart of Midland National, S. Christopher Johnson of National Western, Steve Kerns of InsurMark, and Nathan Zuidema of RZ Financial Network. NAFA recognized the contributions of the following board members who are leaving the NAFA board: Derek Ferguson of Genesis Financial Products, Brian Grigg of Fidelity & Guaranty Life, Jason Kestler of Kestler Financial Group, and Rob Stone of Milliman, Inc.

“The NAFA board of directors makes a really significant investment of time and effort to provide leadership for the organization and its members,” stated NAFA President & CEO Kim O’Brien. “We are very appreciative of their contributions.”

NAFA, the National Association for Fixed Annuities, is a national trade association exclusively dedicated to promoting the awareness and understanding of fixed annuities – including income, declared rate, market value adjusted and indexed. NAFA is the only association whose sole purpose is advocating for the fixed annuity product and educating regulators, legislators, consumers, members of the media, industry personnel, and distributors about fixed annuities and their benefits to retirees and those planning retirement. NAFA’s membership of fixed annuity carriers and independent marketing organizations (or field organizations) represents over 200,000 agents and registered representatives selling fixed annuities. NAFA was founded in 1998 and is headquartered in Milwaukee, Wisconsin. Get more information on annuities at www.nafa.com.

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